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INSIDE , 2003 JPM® Readers' Choice Winners

Winners' Circle

The ballots have been cast. The votes have been tabulated. Here are the 2003 *JPM*® Readers' Choice Award winners.

The results are in and we're ready to announce the winners in all 12 categories of real estate management product and service suppliers.

You, the *Journal of Property Management* readers, have made your favorites known in this year's Readers' Choice Awards. The Readers' Choice Awards ballot was included in the September/October 2003 *JPM*® issue and made available on www.irem.org for seven weeks in August-October. A total of 175 readers responded.

The *Journal of Property Management* is proud to announce the winners of its 2003 Readers' Choice Awards:

CATEGORY—ENERGY/ENVIRONMENTAL:
Winner: WELLSPRING INTERNATIONAL
www.wellspringinternational.com
 First Runner Up: National Water and Power
 Second Runner Up: USI Energy

Wellspring International is a technology-based service business that develops, manufactures, installs, and operates wireless submetering systems to recover water, gas, electricity, and energy expense in apartment buildings. Wellspring's patented Aqura submetering technology can be cost effectively applied to all utilities in all buildings, regardless of architecture.

Wellspring sells its systems and offers billing services through its Wireless Utility Services unit. The company is

also enjoying rapid growth through Wellspring Financial, which owns and operates Wellspring systems—allowing apartment owners to recover a substantial portion of their utility expenses with no investment required.

“We are delighted the readers of *JPM* chose Wellspring as the multifamily industry's top-rated utility services company,” said Brian Brittsan, president, Wellspring International. “We view ourselves as a sub-utility serving resident needs. That focus has resulted in giving property managers what they have long demanded—happy residents and the industry's highest collection rate. It is an honor to be recognized by the *JPM* as a favorite supplier.”